

# BOYD & NICHOLAS

## THE COST REPORT PEOPLE®

### THE NATION'S LEADING COST REPORT PREPARATION FIRM

Tom Boyd and Tom Nicholas are **THE COST REPORT PEOPLE®**. Specializing in home health and hospice, Boyd & Nicholas, Inc. has earned an impeccable reputation for service, expertise and integrity delivered with professionalism and personality. At a time when cost reports are defining the very future of home health and hospice Medicare reimbursement, trust **THE COST REPORT PEOPLE®** with your submission and experience the difference!

### SIGNATURE COST REPORT PREPARATION SERVICE

The Boyd & Nicholas Signature Cost Report Preparation Service offers incomparable value by combining exceptional deliverables with simple all-inclusive pricing. It is through this unique approach that Boyd & Nicholas is capable of providing a service that is more comprehensive, more cost effective, and easier for clients. Furthermore, the expertise of Boyd & Nicholas ensures that client cost reports are as accurate as possible, thereby minimizing the likelihood of issues down the line (including problems with reimbursement).

### A premier service, Boyd & Nicholas cost report clients receive the following comprehensive deliverables:

- Management letter sent to clients with astute observations about agency financial performance.
- Detailed agency financial metrics as compared to state and national benchmarks from NAHC and SHP – a value that no other company provides.
- Complimentary discussions with Medicare regarding the report Boyd & Nicholas filed at any time; next month, next year or the years after.
- Unlimited phone communication and other assistance to help the client collect the data needed for report preparation.
- Inclusion of CMS approved cost report software at no cost.
- Full preparation of your cost report by experts with more than 20 years of experience. Clients receive:
  - Copy of submitted cost report
  - Copy of submitted CMS Form 339
  - Copy of working papers related to the cost report
    - Trial Balance Crosswalk
    - Reclassifications
    - Adjustments
  - Copy of client financial statements submitted with cost report
  - Overnight package to forward to appropriate government agency, including:
    - Electronic Cost Report (ECR) on CD
    - Signature pages
    - Copy of cost report working papers (as per above)



TOM BOYD & TOM NICHOLAS

**EXPERIENCE THE DIFFERENCE  
OF WORKING WITH THE  
NATION'S LEADING COST  
REPORT PREPARATION FIRM.  
CONTACT BOYD & NICHOLAS  
TODAY!**



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